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## Where Asset Owners Around the World Have Focused Their Manager Research

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## **About This Data**

Every day, asset owners and consultants view, screen, compare and chart managers on the eVestment platform. This research activity quantifies allocator interest in universes, managers and strategies and, when coupled with performance data, can be used as a leading indicator of future flows (both inflows and outflows). This same data locates interest geographically, helping managers understand if interest in their strategies is more regional or more global in nature.

This data is updated daily in eVestment.

## Asset owners in 40+ countries conduct hundreds of thousands of sessions in eVestment every year, researching managers.

These product views can be summed up to show interest at broader levels, in this case by asset class and region. The proportion of views to any one category is called "Viewership Capture" and is an effective way to compare levels of interest if the total number of views vary by region.

#### The following heat maps show Viewership Capture in two ways:

- 1. A single map of the proportion of each investor domicile's product profile views on the eVestment platform to major market segments in H1 2021. Use this map to understand how important each market segment was to each investor domicile in H1 2021.
- 2. Individual maps for each investor domicile designed to show how their interests have changed year to year for as many years as the data for the region is available. Use these maps to understand how the interests of any one region to each market segment have been changing over time. H1 2021 viewership capture is compared to full year 2020 proportions throughout.

# Where Investor Interest is Coming From for Major Asset Classes: H1 2021

Source: eVestment Advantage. Proportion of each investor domicile's product profile views on the eVestment platform to major market segments.

| Global<br>Equity                | Global<br>Fixed Income          | US<br>Equity                   | US<br>Fixed Income              | EM<br>Equity                    | EM<br>Fixed Income             | APAC<br>Equity                  | APAC<br>Fixed Income           | Europe<br>Equity               | Europe<br>Fixed Income         | Int'l<br>Equity                | Multi-Asset                    | Public Real<br>Assets          | Canada<br>Equity               | Canada<br>Fixed Income         |
|---------------------------------|---------------------------------|--------------------------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| UK<br>46.33%                    | UK<br>17.22%                    | US<br>34.62%                   | Middle<br>East/Africa<br>17.73% | Canada<br>17.59%                | Europe ex-UK<br>18.79%         | Australia/NZ<br>29.39%          | Australia/NZ<br>3.77%          | Europe ex-UK<br>6.61%          | Japan<br>6.71%                 | US<br>14.64%                   | Asia ex-Japan<br>9.71%         | Middle<br>East/Africa<br>3.52% | Canada<br>14.77%               | Canada<br>6.03%                |
| Asia ex-Japan<br>42.64%         | Middle<br>East/Africa<br>12.39% | Europe ex-UK<br>13.07%         | US<br>14.52%                    | UK<br>13.11%                    | Middle<br>East/Africa<br>6.86% | Japan<br>14.34%                 | Asia ex-Japan<br>2.85%         | Japan<br>3.39%                 | Europe ex-UK<br>4.40%          | Canada<br>7.12%                | Japan<br>2.41%                 | Canada<br>3.25%                | Middle<br>East/Africa<br>0.20% | US<br>0.04%                    |
| Australia/NZ<br>36.79%          | Japan<br>11.34%                 | Asia ex-Japan<br>13.07%        | Japan<br>9.84%                  | Middle<br>East/Africa<br>13.10% | Asia ex-Japan<br>5.60%         | Middle<br>East/Africa<br>11.77% | Japan<br>2.80%                 | Middle<br>East/Africa<br>2.78% | UK<br>2.89%                    | Asia ex-Japan<br>1.55%         | Australia/NZ<br>1.67%          | Japan<br>2.41%                 | Europe ex-UK<br>0.08%          | Europe ex-UK<br>0.03%          |
| Japan<br>32.33%                 | Europe ex-UK<br>8.76%           | Japan<br>11.08%                | Asia ex-Japan<br>4.80%          | Australia/NZ<br>11.76%          | Australia/NZ<br>3.19%          | Europe ex-UK<br>9.05%           | UK<br>0.78%                    | UK<br>1.89%                    | Asia ex-Japan<br>1.12%         | Europe ex-UK<br>1.47%          | Canada<br>1.58%                | Australia/NZ<br>2.32%          | Asia ex-Japan<br>0.07%         | Australia/NZ<br>0.00%          |
| Canada<br>28.78%                | Australia/NZ<br>6.89%           | Canada<br>8.78%                | Europe ex-UK<br>4.43%           | US<br>10.90%                    | UK<br>2.11%                    | UK<br>7.11%                     | Middle<br>East/Africa<br>0.75% | Asia ex-Japan<br>1.62%         | Australia/NZ<br>0.22%          | Middle<br>East/Africa<br>1.05% | US<br>1.55%                    | US<br>1.95%                    | US<br>0.05%                    | Asia ex-Japan<br>0.00%         |
| Europe ex-UK<br>21.68%          | Asia ex-Japan<br>4.15%          | Middle<br>East/Africa<br>8.78% | Canada<br>1.88%                 | Europe ex-UK<br>9.32%           | Canada<br>1.93%                | Asia ex-Japan<br>2.96%          | Europe ex-UK<br>0.50%          | US<br>0.32%                    | Middle<br>East/Africa<br>0.06% | UK<br>0.56%                    | Middle<br>East/Africa<br>1.42% | UK<br>1.33%                    | Australia/NZ<br>0.00%          | Japan<br>0.00%                 |
| Middle<br>East/Africa<br>18.67% | Canada<br>3.70%                 | UK<br>2.89%                    | Australia/NZ<br>1.23%           | Asia ex-Japan<br>7.98%          | US<br>1.57%                    | Canada<br>2.16%                 | US<br>0.01%                    | Canada<br>0.13%                | US<br>0.00%                    | Japan<br>0.39%                 | UK<br>1.33%                    | Asia ex-Japan<br>1.01%         | Japan<br>0.00%                 | UK<br>0.00%                    |
| US<br>15.30%                    | US<br>2.42%                     | Australia/NZ<br>2.10%          | UK<br>0.67%                     | Japan<br>1.69%                  | Japan<br>1.04%                 | US<br>1.82%                     | Canada<br>0.01%                | Australia/NZ<br>0.00%          | Canada<br>0.00%                | Australia/NZ<br>0.29%          | Europe ex-UK<br>0.47%          | Europe ex-UK<br>0.67%          | UK<br>0.00%                    | Middle<br>East/Africa<br>0.00% |

# Where Investor Interest is Coming From for Major Asset Classes: H1 2021

Source: eVestment Advantage

- UK investors directed much of their attention to global equity and fixed income strategies in H1 2021. Together, global equity and fixed income managers commanded 64% of all U.K. investor profile reviews. By contrast, Europe ex-UK investors diverted just 30% of their profile reviews to these strategies during the period.
- Asset owners from the Middle East and Africa reviewed more US fixed income managers profiles than US asset owners did as a percentage of their respective totals – 18% versus 15%. Middle East/Africa investors' views went largely toward US high yield, bank loan, and ABS strategies whereas US investors' views were more widespread.
- Australia and New Zealand-based investors
  engaged more of their activity toward APAC equity
  and fixed income managers than Japan and Asia
  ex-Japan investors did in H1 2021. The difference
  was especially noticeable for the APAC equity
  segment which accounted for 29% of Australia/NZ
  investor viewership versus 14% for Japan and 3%
  for Asia ex-Japan.
- Investors in Europe ex-UK continued to have the broadest distribution of views across major market segments. No segment claimed more than 22% of profile views and only 3 segments, global equity, US equity, and emerging markets debt, claimed more than 10%.

## Map of Shifting Interests: US Investors

#### Source: eVestment Advantage, 2008-H1 2021

- US fixed income saw the largest net gains in viewership capture.
   Intermediate and long duration government/credit managers and TIPS managers saw the most significant gains in H1 2021 vs. CY 2020.
- Outside of US bonds, US investors' interest in fixed income declined from 2020 to H1 2021. The proportion of global and emerging markets fixed income profile views decreased by -0.11% and -1.21%, respectively.
- We saw an inflection point in 2020
  with domestic equities garnering
  more attention from US investors.
  This trend has persisted with the bulk
  of increased viewership in H1 2021
  going to active small cap and passive
  strategies.
- Global equity managers experienced the largest decline in profile reviews by US investors during the first half of the year. The drop in viewership was widespread with only global small cap core and global sector-focused products seeing any meaningful gains.

| Int'l Equity<br>+3.53%           |                                  | Global Equity<br>+2.58%          |                                  |                                  |                                  | US Fixed Income<br>+2.82%        |   |   |                                  | EM Equity<br>+4.98%              |                                  |   |   |
|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---|---|----------------------------------|----------------------------------|----------------------------------|---|---|
| US Fixed Income<br>+2.44%        | US Fixed Income<br>+3.95%        | EM Equity<br>+1.98%              | EM Equity<br>+3.10%              | Global Equity<br>+4.56%          | EM Equity<br>+2.01%              | EM Equity<br>+2.28%              |   |   | Global Equity<br>+2.39%          | APAC Equity<br>+0.59%            | Global Equity<br>+4.88%          |   |   |
| Global Equity<br>+2.26%          | EM Equity<br>+2.44%              | Global Fixed<br>Income<br>+1.38% | Public Real<br>Assets<br>+2.10%  | US Fixed Income<br>+2.55%        | Int'l Equity<br>+1.88%           | Global Fixed<br>Income<br>+1.16% |   |   | US Fixed Income<br>+1.67%        | EM Fixed Income<br>+0.54%        | US Fixed Income<br>+1.33%        |   | US Fixed Income<br>+2.18%                     |
| EM Equity<br>+0.76%              | Europe Equity<br>+0.39%          | Int'l Equity<br>+1.34%           | Global Equity<br>+1.92%          | EM Fixed Income<br>+1.14%        | Global Fixed<br>Income<br>+0.87% | Public Real<br>Assets<br>+0.98%  |   |   | EM Fixed Income<br>+1.31%        | Public Real<br>Assets<br>+0.40%  | Multi-Asset<br>+0.80%            | US Equity<br>+3.55%                             | US Equity<br>+1.74%                           |
| Global Fixed<br>Income<br>+0.68% | APAC Equity<br>+0.30%            | EM Fixed Income<br>+0.60%        | Multi-Asset<br>+1.24%            | Europe Equity<br>+0.28%          | Multi-Asset<br>+0.82%            | APAC Equity<br>+0.50%            | US Equity<br>+6.92%                               | EM Equity<br>+2.61%                               | Multi-Asset<br>+0.75%            | Global Fixed<br>Income<br>+0.29% | EM Fixed Income<br>+0.71%        | Global Equity<br>+1.63%                         | EM Equity<br>+0.95%                           |
| Public Real<br>Assets<br>+0.43%  | EM Fixed Income<br>+0.11%        | Multi-Asset<br>+0.44%            | EM Fixed Income<br>+0.51%        | Global Fixed<br>Income<br>+0.23% | Global Equity<br>+0.40%          | EM Fixed Income<br>+0.44%        | Int'l Equity<br>+2.16%                            | US Fixed Income<br>+2.20%                         | Global Fixed<br>Income<br>+0.35% | Int'l Equity<br>+0.16%           | Int'l Equity<br>+0.28%           | Int'l Equity<br>+1.28%                          | APAC Equity<br>+0.87%                         |
| Europe Equity<br>+0.06%          | Global Fixed<br>Income<br>+0.09% | Public Real<br>Assets<br>+0.42%  | US Fixed Income<br>+0.19%        | APAC Equity<br>+0.08%            | APAC Equity<br>+0.01%            | Europe Equity<br>+0.02%          | Public Real<br>Assets<br>+0.11%                   | APAC Equity<br>+0.26%                             | Europe Equity<br>+0.10%          | Europe Equity<br>+0.04%          | Europe Equity<br>+0.03%          | Europe Equity<br>+0.40%                         | Int'l Equity<br>+0.17%                        |
| 2008                             | 2009                             | 2010                             | 2011                             | 2012                             | 2013                             | 2014                             | 2015  | 2016  | 2017                             | 2018                             | 2019                             | 2020  | H1 2021                                       |
| APAC Equity<br>-0.05%            | Multi-Asset<br>-0.07%            | APAC Equity<br>-0.21%            | Europe Equity<br>-0.02%          | EM Equity<br>-0.23%              | Public Real<br>Assets<br>-0.12%  | Multi-Asset<br>-0.16%            | Europe Equity<br>-0.01%                           | Europe Equity<br>-0.01%                           | Public Real<br>Assets<br>-0.10%  | Global Equity<br>-0.71%          | Global Fixed<br>Income<br>-0.01% | Public Real<br>Assets<br>-0.07%                 | Public Real<br>Assets<br>-0.02%               |
| Multi-Asset<br>-0.31%            | Public Real<br>Assets<br>-0.39%  | Europe Equity<br>-0.40%          | APAC Equity<br>-0.39%            | Multi-Asset<br>-0.69%            | US Fixed Income<br>-0.15%        | Int'l Equity<br>-1.51%           | APAC Equity<br>-0.03%                             | Int'l Equity<br>-0.42%                            | APAC Equity<br>-0.20%            | Multi-Asset<br>-0.74%            | APAC Equity<br>-0.06%            | Global Fixed<br>Income<br>-0.26%                | Global Fixed<br>Income<br>-0.11%              |
| EM Fixed Income<br>-0.37%        | Global Equity<br>-0.56%          | US Equity<br>-3.57%              | Global Fixed<br>Income<br>-0.57% | Public Real<br>Assets<br>-1.33%  | Europe Equity<br>-0.25%          | US Equity<br>-2.74%              | Multi-Asset<br>-0.07%                             | EM Fixed Income<br>-0.43%                         | Int'l Equity<br>-0.36%           | US Equity<br>-1.60%              | Public Real<br>Assets<br>-0.50%  | APAC Equity<br>-0.40%                           | Multi-Asset<br>-0.51%                         |
|                                  |                                  |                                  |                                  |                                  |                                  |                                  |   |   |                                  |                                  |                                  |   |   |
| US Equity<br>-9.60%              | Int'l Equity<br>-1.80%           | US Fixed Income<br>-4.40%        | US Equity<br>-4.58%              | Int'l Equity<br>-2.24%           | EM Fixed Income<br>-1.14%        | Global Equity<br>-3.80%          | EM Fixed Income<br>-0.24%                         | Multi-Asset<br>-0.47%                             | EM Equity<br>-2.40%              | US Fixed Income<br>-4.28%        | US Equity<br>-3.30%              | Multi-Asset<br>-0.55%                           | Europe Equity<br>-0.52%                       |
| ' '                              | . ,                              |                                  | 1 /                              | 1 /                              |                                  |                                  |   |   | . ,                              |                                  |                                  | -0.55%  |   |
| ' '                              | -1.80% US Equity                 |                                  | -4.58%                           | -2.24% US Equity                 | -1.14%<br>US Equity              |                                  | -0.24%<br>Global Equity                           | -0.47%<br>Global Equity                           | -2.40%<br>US Equity              |                                  | -3.30%<br>EM Equity              | -0.55%<br>US Fixed Income                       | -0.52%<br>EM Fixed Income<br>-1.21%           |
| ' '                              | -1.80% US Equity                 |                                  | -4.58%                           | -2.24% US Equity                 | -1.14%<br>US Equity              |                                  | -0.24%  Global Equity -0.83%  Global Fixed Income | -0.47%  Global Equity -0.53%  Global Fixed Income | -2.40%<br>US Equity              |                                  | -3.30%<br>EM Equity              | -0.55%  US Fixed Income -1.08%  EM Fixed Income | -0.52%  EM Fixed Income -1.21%  Global Equity |

## Map of Shifting Interests: Canada Investors

#### Source: eVestment Advantage, 2010-H1 2021

- Emerging markets equity managers captured a meaningfully larger amount of attention from Canadian investors in H1 2021 versus CY 2020. EM equity profile views accounted for almost 17.59% of Canadian investor activity during the first half of the year.
- Managers focused on Canadian equities and fixed income commanded less interest from domestic investors in 2020, and this trend continued into H1 2021. Canadian equity and fixed income profile views represented 31.74% of all Canadian investor profile views in 2019; that figure now stands at 20.81% through the first half of 2021.
- After a brief respite in 2020, Canadian investors have once again trained their eyes on APAC equity managers. The +1.54pp gain in viewership capture was led by China and Asia ex-Japan equity strategies.
- Global equity profile views declined by -8.39pp in H1 2021, reversing some of the gains made in 2020. Global extended equity managers and passive products were the only universes to escape the reversion.

| APAC Equity<br>+13.52%            |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |
|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| US Fixed Income<br>+12.67%        |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |
| Int'l Equity<br>+6.40%            | Global Equity<br>+7.04%          | EM Equity<br>+8.44%              |                                  | US Equity<br>+4.88%              | Global Equity<br>+5.02%          |                                  |                                  |                                  |                                  |                                  |                                  |
| Global Equity<br>+4.09%           | US Equity<br>+6.59%              | Canada Fixed<br>Income<br>+4.80% |                                  | EM Equity<br>+2.62%              | EM Fixed Income<br>+3.28%        |                                  | US Fixed Income<br>+4.66%        | EM Equity<br>+4.94%              | Canada Fixed<br>Income<br>+3.88% |                                  | EM Equity<br>+8.82%              |
| Multi-Asset<br>+2.59%             | Canada Fixed<br>Income<br>+3.28% | EM Fixed Income<br>+0.34%        | Canada Equity<br>+13.66%         | Global Fixed<br>Income<br>+1.79% | Canada Fixed<br>Income<br>+2.99% | US Fixed Income<br>+8.08%        | Canada Equity<br>+3.51%          | US Equity<br>+2.78%              | Global Fixed<br>Income<br>+2.77% |                                  | APAC Equity<br>+1.54%            |
| EM Equity<br>+1.71%               | Int'l Equity<br>+3.18%           | Multi-Asset<br>+0.29%            | Global Equity<br>+7.52%          | Multi-Asset<br>+1.06%            | Global Fixed<br>Income<br>+1.91% | Canada Equity<br>+3.31%          | Multi-Asset<br>+1.49%            | Canada Fixed<br>Income<br>+0.84% | Canada Equity<br>+2.67%          | Global Equity<br>+13.36%         | US Equity<br>+1.49%              |
| EM Fixed Income<br>+1.12%         | EM Fixed Income<br>+2.86%        | APAC Equity<br>+0.26%            | APAC Equity<br>+2.26%            | US Fixed Income<br>+0.76%        | Multi-Asset<br>+0.48%            | Global Fixed<br>Income<br>+1.25% | Int'l Equity<br>+0.67%           | APAC Equity<br>+0.39%            | APAC Equity<br>+0.96%            | Int'l Equity<br>+1.35%           | US Fixed Income<br>+0.72%        |
| Global Fixed<br>Income<br>+0.51%  | EM Equity<br>+2.45%              | Global Fixed<br>Income<br>+0.25% | Multi-Asset<br>+0.33%            | Canada Fixed<br>Income<br>+0.67% | US Fixed Income<br>+0.44%        | Canada Fixed<br>Income<br>+0.57% | APAC Equity<br>+0.45%            | Canada Equity<br>+0.15%          | EM Fixed Income<br>+0.64%        | EM Fixed Income<br>+1.29%        | Multi-Asset<br>+0.40%            |
| 2010                              | 2011                             | 2012                             | 2013                             | 2014                             | 2015                             | 2016                             | 2017                             | 2018                             | 2019                             | 2020                             | H1 2021                          |
| Canada Equity<br>-1.55%           | Global Fixed<br>Income<br>-0.21% | Global Equity<br>-0.55%          | Global Fixed<br>Income<br>-0.17% | Global Equity<br>-0.39%          | Int'l Equity<br>-0.41%           | Multi-Asset<br>-0.32%            | EM Equity<br>-0.23%              | Global Equity<br>-0.02%          | US Fixed Income<br>-0.20%        | Global Fixed<br>Income<br>-0.05% | Int'l Equity<br>-0.30%           |
| Canada Fixed<br>Income<br>-10.34% | Multi-Asset<br>-2.44%            | Int'l Equity<br>-1.65%           | EM Fixed Income<br>-1.67%        | APAC Equity<br>-0.95%            | EM Equity<br>-0.81%              | Int'l Equity<br>-0.93%           | EM Fixed Income<br>-1.32%        | EM Fixed Income<br>-0.18%        | Global Equity<br>-0.52%          | US Equity<br>-1.01%              | EM Fixed Income<br>-0.41%        |
| US Equity<br>-29.35%              | US Fixed Income<br>-3.15%        | US Equity<br>-2.05%              | US Equity<br>-2.33%              | EM Fixed Income<br>-1.69%        | APAC Equity<br>-1.81%            | APAC Equity<br>-1.31%            | US Equity<br>-1.38%              | Multi-Asset<br>-0.22%            | Int'l Equity<br>-0.81%           | Multi-Asset<br>-1.14%            | Global Fixed<br>Income<br>-1.01% |
|                                   | Canada Equity<br>-5.90%          | Canada Equity<br>-4.42%          | US Fixed Income<br>-2.44%        | Int'l Equity<br>-3.04%           | US Equity<br>-3.29%              | EM Equity<br>-1.52%              | Global Fixed<br>Income<br>-1.42% | Int'l Equity<br>-0.91%           | EM Equity<br>-1.41%              | US Fixed Income<br>-1.30%        | Canada Fixed<br>Income<br>-1.04% |
|                                   | APAC Equity<br>-14.01%           | US Fixed Income<br>-6.64%        | Int'l Equity<br>-3.16%           | Canada Equity<br>-7.93%          | Canada Equity<br>-6.46%          | EM Fixed Income<br>-2.34%        | Global Equity<br>-2.23%          | Global Fixed<br>Income<br>-1.98% | Multi-Asset<br>-1.45%            | APAC Equity<br>-1.46%            | Canada Equity<br>-3.86%          |
|                                   |                                  |                                  | Canada Fixed<br>Income<br>-3.71% |                                  |                                  | Global Equity<br>-3.74%          | Canada Fixed<br>Income -2.34%    | US Fixed Income<br>-12.02%       | US Equity<br>-3.47%              | Canada Equity<br>-1.71%          | Global Equity<br>-8.39%          |
|                                   |                                  |                                  | EM Equity<br>-9.78%              |                                  |                                  | US Equity<br>-5.68%              |                                  |                                  |                                  | EM Equity<br>-2.10%              |                                  |
|                                   |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  |                                  | Canada Fixed<br>Income-4.31%     |                                  |

## Map of Shifting Interests: UK Investors

Europe Equity

-14.26%

EM Equity

-30.69%

#### Source: eVestment Advantage, 2011-H1 2021

- UK investor views of global fixed income managers increased from 4.86% in 2020 to 17.22% in H1 2021. The increase in viewership was widespread with aggregate bonds, securitized credit, and inflation-linked bonds all seeing gains. However, creditoriented strategies, and in particular multi-asset credit and bank loan managers, saw the largest increase in activity.
- Europe and emerging markets fixed income managers also claimed more attention share from UK investors in H1 2021. These gains were more concentrated, accounted for largely by UK corporate bond and EM blended currency debt strategies.
- UK investor interest in equity strategies declined broadly in H1 2021 versus CY 2020. US equities took the brunt of the hit (-9.02pp), followed by Europe, global, and APAC equity managers.
- EM was the only major market equity segment to see viewership gains from UK investors. Profile views of EM equity strategies represented 13.11% of the total in H1 2021 versus just 5.86% in CY 2020. The increase in activity was well distributed across the market capitalization spectrum.

|  |   | Global Fixed Income<br>+39.87%       |   |  |   |  |  |   |   |  |
|--|---|--------------------------------------|---|--|---|--|--|---|---|--|
|  |   | Multi-Asset<br>+14.13%               |   |  |   | US Equity<br>+25.29%                                     |  | Global Equity<br>+16.10%                                      |   |  |
| Europe Equity<br>+15.29%   |   | US Fixed Income<br>+6.27%            | US Fixed Income<br>+5.55%   | Global Equity<br>+37.16%   |   | US Fixed Income<br>+5.97%                                | APAC Equity<br>+31.55%   | US Equity<br>+10.15%  | Global Equity<br>+13.91%  |  |
| US Equity<br>+7.66%  |   | Europe Fixed Income<br>+4.73%        | Multi-Asset<br>+4.65%   | EM Fixed Income<br>+6.78%  | EM Equity<br>+15.45%  | Global Fixed Income<br>+2.04%                            | Europe Equity<br>+15.22%   | EM Equity<br>+1.61%   | Multi-Asset<br>+1.31%   | Global Fixed Income<br>+12.36%   |
| APAC Equity<br>+0.73%  |   | EM Equity<br>+3.44%                  | Europe Fixed Income<br>+2.94%   | EM Equity<br>+5.78%  | US Equity<br>+1.18%   | APAC Equity<br>+0.30%                                    | EM Equity<br>+3.43%  | Int'l Equity<br>+0.16%  | Int'l Equity<br>+0.47%  | EM Equity<br>+7.25%  |
| US Fixed Income<br>+0.59%  |   | EM Fixed Income<br>+0.38%            | Europe Equity<br>+1.20%   | Int'l Equity<br>+0.95%   | Global Equity<br>+0.81%   | Europe Fixed Income<br>+0.26%                            | Europe Fixed Income<br>+0.11%  | Europe Fixed Income<br>+0.12%                                 | US Fixed Income<br>+0.39%   | Europe Fixed Income<br>+2.45%  |
| EM Fixed Income<br>+0.28%  | US Equity<br>+53.51%  | APAC Equity<br>+0.00%                | APAC Equity<br>+0.26%   | APAC Equity<br>+0.03%  | Int'l Equity<br>+0.27%  | Int'l Equity<br>+0.10%                                   | EM Fixed Income<br>+0.02%  | Multi-Asset<br>+0.01%   | EM Fixed Income<br>+0.34%   | EM Fixed Income<br>+0.68%  |
| 2011   | 2012  | 2013                                 | 2014  | 2015   | 2016  | 2017   | 2018   | 2019  | 2020  | H1 2021  |
| Europe Fixed Income -0.10%   | Int'l Equity<br>-0.02%  | Europe Equity<br>-0.14%              | EM Fixed Income<br>-0.12%   | US Equity<br>-0.62%  | APAC Equity<br>-0.24%   | Multi-Asset<br>-0.07%                                    | Int'l Equity<br>-1.12%   | EM Fixed Income<br>-1.18%                                     | Europe Fixed Income<br>-0.11%   | Multi-Asset<br>-0.72%  |
| Global Fixed Income  | Global Fixed Income   | Int'l Equity                         | Int'l Equity  | Europe Equity  | Multi-Asset   | Europe Equity  | Global Fixed Income  | US Fixed Income   | Global Fixed Income   | US Fixed Income  |
| -0.40%   | -0.09%  | -1.50%                               | -0.62%  | -1.13%   | -0.64%  | -0.23%   | -2.47%   | -2.65%  | -1.17%  | -0.77%   |
| -0.40%<br>Int'l Equity<br>-0.85%   | -0.09%<br>Europe Fixed Income<br>-0.20%   |                                      | -0.62%<br>US Equity<br>-1.09%   | -1.13%<br>US Fixed Income<br>-2.87%  | -0.64%<br>Global Fixed Income<br>-1.09%   | -0.23%<br>EM Fixed Income<br>-1.56%                      | -2.47%<br>Multi-Asset<br>-2.52%  | -2.65%<br>Global Fixed Income<br>-2.90%                       | -1.17%<br>US Equity<br>-2.81%   | -0.77%<br>Int'l Equity<br>-0.82%   |
| Int'l Equity   | Europe Fixed Income   | Global Equity                        | US Equity<br>-1.09%   | US Fixed Income  | Global Fixed Income   | EM Fixed Income  | Multi-Asset  | Global Fixed Income   | US Equity   | Int'l Equity   |
| Int'l Equity<br>-0.85%<br>Multi-Asset                                    | Europe Fixed Income<br>-0.20%<br>EM Fixed Income  | Global Equity<br>-2.66%<br>US Equity | US Equity<br>-1.09%<br>EM Equity  | US Fixed Income<br>-2.87%<br>Europe Fixed Income   | Global Fixed Income<br>-1.09%<br>Europe Equity  | EM Fixed Income<br>-1.56%<br>Global Equity               | Multi-Asset<br>-2.52%<br>US Fixed Income                                     | Global Fixed Income<br>-2.90%<br>Europe Equity                | US Equity<br>-2.81%<br>APAC Equity                                    | Int'l Equity<br>-0.82%<br>APAC Equity  |
| Int'l Equity -0.85%  Multi-Asset -3.84%  EM Equity                       | Europe Fixed Income<br>-0.20%  EM Fixed Income<br>-0.40%  US Fixed Income               | Global Equity<br>-2.66%<br>US Equity | US Equity -1.09%  EM Equity -1.32%  Global Equity                             | US Fixed Income<br>-2.87%<br>Europe Fixed Income<br>-5.54%<br>Multi-Asset<br>-15.26%         | Global Fixed Income -1.09%  Europe Equity -1.76%  Europe Fixed Income                         | EM Fixed Income -1.56%  Global Equity -12.06%  EM Equity | Multi-Asset -2.52%  US Fixed Income -4.00%  Global Equity                    | Global Fixed Income -2.90%  Europe Equity -4.43%  APAC Equity | US Equity -2.81%  APAC Equity -2.92%  Europe Equity                   | Int'l Equity -0.82%  APAC Equity -3.23%  Global Equity                       |
| Int'l Equity -0.85%  Multi-Asset -3.84%  EM Equity -9.36%  Global Equity | Europe Fixed Income -0.20%  EM Fixed Income -0.40%  US Fixed Income -0.69%  APAC Equity | Global Equity<br>-2.66%<br>US Equity | US Equity -1.09%  EM Equity -1.32%  Global Equity -6.48%  Global Fixed Income | US Fixed Income -2.87%  Europe Fixed Income -5.54%  Multi-Asset -15.26%  Global Fixed Income | Global Fixed Income -1.09%  Europe Equity -1.76%  Europe Fixed Income -2.07%  EM Fixed Income | EM Fixed Income -1.56%  Global Equity -12.06%  EM Equity | Multi-Asset -2.52%  US Fixed Income -4.00%  Global Equity -14.26%  US Equity | Global Fixed Income -2.90%  Europe Equity -4.43%  APAC Equity | US Equity -2.81%  APAC Equity -2.92%  Europe Equity -3.65%  EM Equity | Int'l Equity -0.82%  APAC Equity -3.23%  Global Equity -4.93%  Europe Equity |

## Map of Shifting Interests: Europe ex-UK Investors

#### Source: eVestment Advantage, 2011-H1 2021

- Among managers focused on European markets, UK all cap equity and European corporate bond managers saw the largest increases in viewership from Europe ex-UK investors; Pan-Europe all cap equity and European high yield managers saw the largest decreases.
- Investors based in Europe ex-UK showed greater interest in emerging markets fixed income managers in the first half of 2021 versus 2020. EM corporate debt manager views saw the largest improvement, but all other active strategies in the segment saw gains.
- EM equity managers on the other hand, and in particular all cap and large cap core strategies, saw declining interest from Europe ex-UK investors. EM equity profile reviews represented 19.37% of the Europe ex-UK total in CY 2018 and has declined sequentially since to just 9.32% in H1 2021.
- APAC equity strategies accounted for 9.05% of Europe ex-UK investors' activity in H1 2021, up from 1.62% in CY 2017. China and Japan small cap strategies showed the most viewership capture gains in H1 2021, while Japan all cap and large cap strategies showed the largest declines.

|  | /  |   |   |  |  |   |  |  |  |   |
|--|--|---|---|--|--|---|--|--|--|---|
|  |  |   | Global Equity<br>+9.06%                                       |  |  |   |  |  |  |   |
|  | EM Equity<br>+18.83%   |   | EM Equity<br>+7.90%   |  |  | Public Real Assets<br>+6.14%  |  |  | Global Equity<br>+2.51%  |   |
| Global Equity<br>+7.97%  | Global Equity<br>+5.48%  |   | Europe Equity<br>+4.20%                                       |  |  | Global Equity<br>+4.24%   |  |  | Europe Equity<br>+2.30%  |   |
| EM Fixed Income<br>+2.60%  | Europe Equity<br>+4.35%  | US Equity<br>+31.06%  | US Fixed Income<br>+2.15%                                     | EM Fixed Income<br>+9.47%  |  | Europe Fixed<br>Income<br>+4.03%  | Global Equity<br>+6.98%  | Public Real Assets<br>+6.41%   | US Fixed Income<br>+2.06%  | EM Fixed Income<br>+8.60%   |
| Europe Fixed<br>Income<br>+1.39%   | EM Fixed Income<br>+3.41%  | Europe Fixed<br>Income<br>+5.45%  | Public Real Assets<br>+2.06%                                  | Europe Fixed<br>Income<br>+4.51%   | US Fixed Income<br>+10.94%   | Int'l Equity<br>+1.22%  | EM Equity<br>+5.91%  | APAC Equity<br>+2.88%  | APAC Equity<br>+1.97%  | US Equity<br>+4.02%   |
| APAC Equity<br>+1.20%  | Global Fixed Income<br>+1.06%  | Public Real Assets<br>+4.75%  | APAC Equity<br>+1.45%   | Public Real Assets<br>+4.49%   | Europe Equity<br>+5.00%  | Global Fixed Income<br>+0.65%   | APAC Equity<br>+1.61%  | EM Fixed Income<br>+2.18%  | Global Fixed Income<br>+1.58%  | Global Fixed Income<br>+1.70%   |
| Global Fixed Income<br>+1.16%  | Europe Fixed<br>Income<br>+0.31%   | EM Fixed Income<br>+1.42%   | Global Fixed Income<br>+1.34%                                 | EM Equity<br>+4.41%  | EM Equity<br>+4.60%  | US Equity<br>+0.30%   | EM Fixed Income<br>+0.51%  | Global Fixed Income<br>+0.65%  | US Equity<br>+1.23%  | Europe Equity<br>+1.04%   |
| Public Real Assets<br>+0.33%   | Public Real Assets<br>+0.27%   | Int'l Equity<br>+0.59%  | Int'l Equity<br>+0.83%  | Global Fixed Income<br>+1.83%  | APAC Equity<br>+0.96%  | Europe Equity<br>+0.19%   | Global Fixed Income<br>+0.43%  | Europe Fixed<br>Income<br>+0.42%   | Int'l Equity<br>+1.01%   | APAC Equity<br>+0.98%   |
| 2011   |  |   |   |  |  |   |  |  |  |   |
| 2011   | 2012   | 2013  | 2014  | 2015   | 2016   | 2017  | 2018   | 2019   | 2020   | H1 2021   |
| US Equity<br>-0.30%  | 2012<br>Int'l Equity<br>-0.85%   | US Fixed Income<br>-0.02%   | 2014<br>EM Fixed Income<br>-2.93%                             | 2015<br>Int'l Equity<br>-0.33%   | 2016<br>Int'l Equity<br>-0.62%   | 2017<br>EM Fixed Income<br>-1.84%   | 2018<br>Int'l Equity<br>-0.97%   | US Fixed Income<br>-0.36%  | Europe Fixed<br>Income<br>-0.65%   | H1 2021<br>Int'l Equity<br>-0.35%   |
| US Equity  | Int'l Equity   | US Fixed Income   | EM Fixed Income   | Int'l Equity<br>-0.33%   | Int'l Equity   | EM Fixed Income   | Int'l Equity   | US Fixed Income  | Europe Fixed<br>Income   | Int'l Equity  |
| US Equity -0.30%  Europe Equity  | Int'l Equity<br>-0.85%<br>APAC Equity<br>-3.71%                            | US Fixed Income<br>-0.02%   | EM Fixed Income<br>-2.93%<br>Europe Fixed<br>Income           | Int'l Equity<br>-0.33%   | Int'l Equity<br>-0.62%<br>Global Fixed Income  | EM Fixed Income<br>-1.84%   | Int'l Equity<br>-0.97%<br>US Fixed Income  | US Fixed Income<br>-0.36%  | Europe Fixed Income -0.65%  EM Fixed Income  | Int'l Equity<br>-0.35%<br>Europe Fixed<br>Income  |
| US Equity -0.30%  Europe Equity -0.79%  EM Equity  | Int'l Equity -0.85%  APAC Equity -3.71%  US Fixed Income                   | US Fixed Income<br>-0.02%<br>APAC Equity<br>-0.95%<br>Global Fixed Income                                   | EM Fixed Income -2.93%  Europe Fixed Income -5.43%  US Equity | Int'l Equity -0.33%  US Fixed Income -3.13%  APAC Equity   | Int'l Equity<br>-0.62%<br>Global Fixed Income<br>-0.79%<br>Europe Fixed<br>Income                                  | EM Fixed Income -1.84%  APAC Equity -2.44%  US Fixed Income                   | Int'l Equity<br>-0.97%<br>US Fixed Income<br>-1.24%<br>US Equity   | US Fixed Income<br>-0.36%<br>Int'l Equity<br>-0.53%<br>US Equity                               | Europe Fixed<br>Income<br>-0.65%<br>EM Fixed Income<br>-2.46%<br>EM Equity               | Int'l Equity -0.35%  Europe Fixed Income -0.39%  Public Real Assets   |
| US Equity -0.30%  Europe Equity -0.79%  EM Equity -2.10%  Int'l Equity                         | Int'l Equity -0.85%  APAC Equity -3.71%  US Fixed Income -6.35%  US Equity | US Fixed Income -0.02%  APAC Equity -0.95%  Global Fixed Income -1.82%  Global Equity                       | EM Fixed Income -2.93%  Europe Fixed Income -5.43%  US Equity | Int'l Equity -0.33%  US Fixed Income -3.13%  APAC Equity -3.90%  US Equity                       | Int'l Equity<br>-0.62%<br>Global Fixed Income<br>-0.79%<br>Europe Fixed<br>Income<br>-2.26%<br>Global Equity       | EM Fixed Income -1.84%  APAC Equity -2.44%  US Fixed Income -5.71%  EM Equity | Int'l Equity -0.97%  US Fixed Income -1.24%  US Equity -1.37%  Europe Equity                             | US Fixed Income -0.36%  Int'l Equity -0.53%  US Equity -0.66%  EM Equity                       | Europe Fixed Income -0.65%  EM Fixed Income -2.46%  EM Equity -3.13%  Public Real Assets | Int'l Equity -0.35%  Europe Fixed Income -0.39%  Public Real Assets -1.77%  Global Equity                   |
| US Equity -0.30%  Europe Equity -0.79%  EM Equity -2.10%  Int'l Equity -2.12%  US Fixed Income | Int'l Equity -0.85%  APAC Equity -3.71%  US Fixed Income -6.35%  US Equity | US Fixed Income -0.02%  APAC Equity -0.95%  Global Fixed Income -1.82%  Global Equity -8.19%  Europe Equity | EM Fixed Income -2.93%  Europe Fixed Income -5.43%  US Equity | Int'l Equity -0.33%  US Fixed Income -3.13%  APAC Equity -3.90%  US Equity -4.17%  Europe Equity | Int'l Equity -0.62%  Global Fixed Income -0.79%  Europe Fixed Income -2.26%  Global Equity -2.27%  EM Fixed Income | EM Fixed Income -1.84%  APAC Equity -2.44%  US Fixed Income -5.71%  EM Equity | Int'l Equity -0.97%  US Fixed Income -1.24%  US Equity -1.37%  Europe Equity -1.57%  Europe Fixed Income | US Fixed Income -0.36%  Int'l Equity -0.53%  US Equity -0.66%  EM Equity -1.67%  Global Equity | Europe Fixed Income -0.65%  EM Fixed Income -2.46%  EM Equity -3.13%  Public Real Assets | Int'l Equity -0.35%  Europe Fixed Income -0.39%  Public Real Assets -1.77%  Global Equity -2.15%  EM Equity |

Public Real Assets -5.88%

## Map of Shifting Interests: Middle East/Africa Investors

-22.36%

#### Source: eVestment Advantage, 2011-H1 2021

- Middle East and Africa-based investors trained significantly more attention on fixed income strategies in H1 2021 versus CY 2020. Middle East/Africa viewership increased by +11.63pp for US fixed income, +3.39pp for EM debt, and +3.36pp for global fixed income. High yield and bank loan strategies saw the largest viewership gains whereas aggregate bond and core plus strategies saw viewership declines.
- Public real asset managers also saw rising viewership from Middle East and Africa-based investors. REIT products across all geographies, as well as infrastructure strategies, saw increasing attention from this investor segment.
- Within the equity space, only APAC strategies enjoyed more profile reviews from Middle East and Africa-based investors in H1 2021 versus CY 2020, +3.25pp. Increasing interest in Japan small cap equity managers accounted for the bulk of the gains.

|                    |                                     |                     | Global Fixed Income<br>+9.94% |                               |                         |                               | Global Fixed Income<br>+4.90% |                         |                     |                                   |
|--------------------|-------------------------------------|---------------------|-------------------------------|-------------------------------|-------------------------|-------------------------------|-------------------------------|-------------------------|---------------------|-----------------------------------|
|                    |                                     | EM Equity<br>+5.45% | APAC Equity<br>+8.96%         | Global Fixed Income<br>+6.69% | Europe Equity<br>+8.40% |                               | US Equity<br>+4.88%           | Canada Equity<br>+4.15% | EM Equity<br>+6.79% |                                   |
| US Equity          |                                     | Int'l Equity        | Public Real Assets            | EM Equity                     | APAC Equity             | Global Equity                 | US Fixed Income               | EM Fixed Income         | APAC Equity         | US Fixed Income                   |
| +47.60%            |                                     | +4.52%              | +7.30%                        | +3.73%                        | +5.92%                  | +10.53%                       | +3.02%                        | +2.41%                  | +5.57%              | +11.63%                           |
| Europe Equity      | Global Equity                       | Global Equity       | US Fixed Income               | US Fixed Income               | US Equity               | Canada Equity                 | Global Equity                 | US Equity               | Global Fixed Income | EM Fixed Income                   |
| +3.75%             | +19.27%                             | +4.29%              | +4.25%                        | +3.52%                        | +5.91%                  | +3.86%                        | +0.60%                        | +1.78%                  | +4.04%              | +3.39%                            |
| Canada Equity      | EM Equity                           | Global Fixed Income | EM Fixed Income               | Europe Equity                 | Int'l Equity            | EM Equity                     | APAC Equity                   | EM Equity               | Public Real Assets  | Global Fixed Income               |
| +2.88%             | +7.16%                              | +1.55%              | +2.92%                        | +2.68%                        | +4.19%                  | +3.81%                        | +0.43%                        | +0.85%                  | +0.63%              | +3.36%                            |
| Int'l Equity       | APAC Equity                         | US Fixed Income     | Europe Equity                 | Global Equity                 | Global Equity           | Global Fixed Income           | EM Fixed Income               | Public Real Assets      | Europe Equity       | APAC Equity                       |
| +1.93%             | +3.50%                              | +1.17%              | +1.27%                        | +1.12%                        | +3.33%                  | +3.69%                        | +0.14%                        | +0.51%                  | +0.19%              | +3.25%                            |
| Public Real Assets | Public Real Assets                  | EM Fixed Income     | Canada Equity                 | Canada Equity                 | Canada Equity           | US Fixed Income               | Int'l Equity                  | Int'l Equity            | US Fixed Income     | Public Real Assets                |
| +0.07%             | +0.26%                              | +1.15%              | +0.04%                        | +0.05%                        | +1.30%                  | +1.02%                        | +0.03%                        | +0.15%                  | +0.11%              | +1.86%                            |
| 2011               | 2012                                | 2013                | 2014                          | 2015                          | 2016                    | 2017                          | 2018                          | 2019                    | 2020                | H1 2021                           |
| APAC Equity        | Global Fixed Income                 | Public Real Assets  | EM Equity                     | EM Fixed Income               | Public Real Assets      | EM Fixed Income               | Public Real Assets            | US Fixed Income         | EM Fixed Income     | Int'l Equity                      |
| -0.09%             | -0.05%                              | -0.18%              | -2.03%                        | -0.08%                        | -0.45%                  | -0.03%                        | -0.40%                        | -0.46%                  | -1.67%              | -1.00%                            |
| EM Equity          | Europe Equity                       | APAC Equity         | Int'l Equity                  | Int'l Equity                  | EM Fixed Income         | Public Real Assets            | Europe Equity                 | Europe Equity           | Int'l Equity        | Canada Equity                     |
| -0.98%             | -0.08%                              | -1.38%              | -3.26%                        | -0.65%                        | -1.55%                  | -0.12%                        | -3.29%                        | -0.53%                  | -1.76%              | -1.49%                            |
| Global Equity      | Canada Equity                       | Europe Equity       | Global Equity                 | APAC Equity                   | EM Equity               | Int'l Equity                  | Canada Equity                 | Global Equity           | Canada Equity       | EM Equity                         |
| -6.96%             | -0.80%                              | -2.07%              | -9.20%                        | -4.60%                        | -6.18%                  | -1.88%                        | -4.61%                        | -0.86%                  | -3.10%              | -2.39%                            |
| US Fixed Income    | Int'l Equity                        | Canada Equity       | US Equity                     | US Equity                     | US Fixed Income         | Europe Equity                 | EM Equity                     | APAC Equity             | Global Equity       | Europe Equity                     |
| -8.88%             | -1.22%                              | -2.26%              | -21.34%                       | -5.26%                        | -6.93%                  | -4.98%                        | -4.95%                        | -2.81%                  | -5.25%              | -2.57%                            |
| EM Fixed Income    | EM Fixed Income                     | US Equity           |                               | Public Real Assets            | Global Fixed Income     | APAC Equity                   |                               | Global Fixed Income     | US Equity           | US Equity                         |
| -17.61%            | -1.97%                              | -12.92%             |                               | -6.06%                        | -16.26%                 | -7.07%                        |                               | -6.07%                  | -6.90%              | -6.92%                            |
|                    | -1.97%<br>US Fixed Income<br>-3.14% | -12.92%             |                               | -6.06%                        | -16.26%                 | -7.07%<br>US Equity<br>-8.66% |                               | -6.07%                  | -6.90%              | -6.92%<br>Global Equity<br>-7.75% |

## Map of Shifting Interests: Japan & Asia ex-Japan Investors

Source: eVestment Advantage. Japan: 2016-H1 2021 & Asia ex-Japan: 2013-H1 2021

- Investors based in both Japan and Asia ex-Japan increased their attention toward multi-asset products in H1 2021. The additional activity from Japanese investors was directed solely at global tactical asset allocation strategies whereas Asia ex-Japan investors looked to GTAA products, diversified growth funds, and balanced strategies.
- Global equity managers also saw sustained viewership capture gains from both investor segments, +21.95pp from Japanese investors since 2018 and +20.67pp from Asia ex-Japan investors since 2019.
- Japanese investors reviewed more
  Japan all cap growth, all cap value,
  large cap value, and small cap
  strategies in H1 2021 versus CY
  2020, as a proportion of total
  activity in each period. However,
  APAC equity viewership capture was
  down overall.
- Global fixed income managers saw declining interest from Asia ex-Japan investors in H1 2021. However, the deficit in global bond viewership was offset by increasing interest toward U.S. bond managers and APAC and EM hard currency debt managers.

| US Fixed<br>Income<br>+15.70%    |                                   |                                  |                                  |                                  |                                  |                                  |                                   |                                  |                                  |                                  |                                  |                                  |                                  |                                  |
|----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| US Equity +13.37%                |                                   |                                  |                                  |                                  |                                  |                                  |                                   |                                  | Multi-Asset<br>+15.67%           |                                  |                                  |                                  |                                  | US Fixed Income<br>+2.31%        |
| Multi-Asset<br>+5.32%            |                                   |                                  |                                  |                                  |                                  |                                  | US Fixed Income<br>+10.51%        | Global Equity<br>+15.29%         | US Equity<br>+6.59%              | Global Equity<br>+14.90%         |                                  |                                  |                                  | EM Equity<br>+2.01%              |
| Europe Fixed<br>Income<br>+3.75% | EM Fixed<br>Income<br>+13.92%     | US Equity<br>+12.09%             |                                  | Global Equity<br>+10.73%         |                                  | Global Fixed<br>Income<br>+6.85% | EM Equity<br>+4.51%               | Int'l Equity<br>+3.13%           | Europe Equity<br>+4.51%          | US Fixed Income<br>+8.96%        |                                  | EM Fixed Income<br>+16.86%       | Global Equity<br>+19.75%         | Multi-Asset<br>+1.94%            |
| Europe Equity<br>+2.65%          | Global Fixed<br>Income<br>+11.12% | APAC Equity<br>+9.97%            | Global Equity<br>+7.26%          | US Equity<br>+2.07%              | Europe Fixed<br>Income<br>+5.32% | Global Equity<br>+6.48%          | Europe Equity<br>+4.46%           | EM Fixed Income<br>+2.69%        | US Fixed Income<br>+4.15%        | EM Equity<br>+8.63%              |                                  | APAC Fixed<br>Income<br>+4.27%   | Multi-Asset<br>+3.08%            | APAC Fixed<br>Income<br>+1.19%   |
| Global Equity<br>+2.57%          | US Fixed<br>Income<br>+5.88%      | Multi-Asset<br>+4.33%            | APAC Equity<br>+6.35%            | APAC Fixed<br>Income<br>+2.01%   | Global Equity<br>+3.95%          | APAC Equity<br>+5.06%            | Multi-Asset<br>+1.73%             | Global Fixed<br>Income<br>+2.61% | EM Fixed Income<br>+2.34%        | APAC Equity<br>+7.18%            | Multi-Asset<br>+10.30%           | EM Equity<br>+3.72%              | US Equity<br>+2.53%              | Global Equity<br>+0.92%          |
| Global Fixed<br>Income<br>+1.16% | Europe Fixed<br>Income<br>+2.83%  | APAC Fixed<br>Income<br>+3.25%   | EM Fixed<br>Income<br>+5.29%     | Europe Equity<br>+1.00%          | Global Fixed<br>Income<br>+1.00% | US Equity<br>+3.79%              | APAC Fixed<br>Income<br>+1.24%    | EM Equity<br>+1.38%              | APAC Fixed<br>Income<br>+0.47%   | Int'l Equity<br>+0.20%           | US Equity<br>+7.74%              | Europe Equity<br>+1.02%          | Global Fixed<br>Income<br>+1.88% | US Equity<br>+0.57%              |
| EM Equity<br>+0.30%              | EM Equity<br>+0.27%               | Europe Equity<br>+2.09%          | EM Equity<br>+1.95%              | EM Equity<br>+0.27%              | Multi-Asset<br>+0.54%            | US Fixed Income<br>+2.51%        | US Equity<br>+0.36%               | Multi-Asset<br>+0.74%            | Global Fixed<br>Income<br>+0.21% | APAC Fixed<br>Income<br>+0.17%   | Global Fixed<br>Income<br>+2.47% | Global Fixed<br>Income<br>+0.58% | Int'l Equity<br>+0.36%           | EM Fixed Income<br>+0.41%        |
| 2016                             | 2017                              | 2018                             | 2019                             | 2020                             | H1 2021                          | 2013                             | 2014                              | 2015                             | 2016                             | 2017                             | 2018                             | 2019                             | 2020                             | H1 2021                          |
| APAC Fixed<br>Income<br>-2.60%   | APAC Fixed<br>Income<br>-0.01%    | EM Equity<br>-0.54%              | Europe Equity<br>-0.23%          | Global Fixed<br>Income<br>-0.69% | Europe Equity<br>-0.03%          | EM Fixed Income<br>-0.29%        | Int'l Equity<br>-0.56%            | APAC Fixed<br>Income<br>-1.20%   | APAC Equity<br>-1.86%            | Global Fixed<br>Income<br>-1.92% | APAC Fixed<br>Income<br>-0.16%   | Int'l Equity<br>-0.30%           | Europe Equity<br>-0.21%          | Int'l Equity<br>-0.67%           |
| EM Fixed<br>Income<br>-8.32%     | Europe Equity -2.63%              | Europe Fixed<br>Income<br>-1.78% | Europe Fixed<br>Income<br>-0.80% | Multi-Asset<br>-1.34%            | APAC Fixed<br>Income<br>-0.76%   | Multi-Asset<br>-0.32%            | EM Fixed Income<br>-0.68%         | APAC Equity<br>-1.22%            | Int'l Equity<br>-3.52%           | EM Fixed Income<br>-2.11%        | APAC Equity<br>-0.27%            | APAC Equity<br>-1.71%            | APAC Equity<br>-0.97%            | Europe Equity<br>-1.26%          |
| APAC Equity -37.73%              | APAC Equity -2.72%                | Global Equity<br>-3.64%          | US Fixed<br>Income<br>-1.73%     | APAC Equity -2.61%               | US Fixed<br>Income<br>-0.79%     | APAC Fixed<br>Income<br>-0.38%   | Global Equity<br>-4.71%           | Europe Equity<br>-2.61%          | EM Equity<br>-7.77%              | Europe Equity<br>-4.61%          | Europe Equity<br>-0.62%          | US Fixed Income<br>-3.03%        | US Fixed Income<br>-2.89%        | APAC Equity<br>-3.42%            |
|                                  | Global Equity<br>-3.74%           | Global Fixed<br>Income<br>-4.20% | APAC Fixed<br>Income<br>-1.99%   | Europe Fixed<br>Income<br>-2.61% | US Equity<br>-1.42%              | Europe Equity -0.46%             | APAC Equity<br>-5.13%             | US Equity<br>-6.74%              | Global Equity<br>-23.32%         | US Equity<br>-10.93%             | Int'l Equity<br>-1.06%           | Global Equity<br>-6.67%          | APAC Fixed<br>Income<br>-3.20%   | Global Fixed<br>Income<br>-5.36% |
|                                  | Multi-Asset<br>-5.53%             | US Fixed<br>Income<br>-11.94%    | Multi-Asset<br>-2.53%            | EM Fixed<br>Income<br>-4.46%     | APAC Equity<br>-1.77%            | Int'l Equity<br>-4.87%           | Global Fixed<br>Income<br>-11.28% | US Fixed Income<br>-13.16%       |                                  | Multi-Asset<br>-17.46%           | EM Fixed Income<br>-1.24%        | Multi-Asset<br>-7.07%            | EM Equity<br>-5.08%              |                                  |
|                                  | US Equity<br>-15.83%              | EM Fixed<br>Income<br>-12.88%    | Global Fixed<br>Income<br>-4.11% | US Fixed<br>Income<br>-4.88%     | EM Fixed<br>Income<br>-2.28%     | EM Equity -18.33%                |                                   |                                  |                                  |                                  | EM Equity<br>-5.45%              | US Equity<br>-7.12%              | EM Fixed Income<br>-15.44%       |                                  |
|                                  |                                   |                                  | US Equity<br>-6.97%              |                                  | EM Equity<br>-3.45%              |                                  |                                   |                                  |                                  |                                  | Global Equity<br>-5.49%          |                                  |                                  |                                  |
|                                  |                                   |                                  |                                  |                                  |                                  |                                  |                                   |                                  |                                  |                                  | US Fixed Income<br>-7.36%        |                                  |                                  |                                  |

### Map of Shifting Interests: Australia & New Zealand Investors

#### Source: eVestment Advantage, 2016-H1 2021

- Australia and New Zealand-based investors reviewed less APAC equity strategies in H1 2021 than they did in 2020 as a percentage of total views. Australia small cap and enhanced index products captured greater viewership share in H1, but most other Australia equity strategies experienced declines.
- Global fixed income managers saw the greatest increase in viewership capture during the most recent period, from 2.19% of all views in CY 2020 to 6.89% in H1 2021. Global credit, multi-asset credit, global convertible bond, and CLO products accounted for most of the gains.
- U.S. equity strategies saw their activity share decline the most across major market segments. Viewership of US small and SMID cap managers collapsed in H1 2021. 5.16% of Australia and New Zealand investors' total profile reviews went toward US small and SMID cap managers in 2020; that figure measured 0.36% in H1 2021.

| APAC Equity<br>+4.28%            |                                  |                                  |                                  |                                  |                                  |
|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Global Fixed<br>Income<br>+2.76% |                                  |                                  | Global Equity<br>+8.95%          |                                  |                                  |
| US Equity<br>+1.61%              |                                  | EM Equity<br>+15.55%             | APAC Equity<br>+5.68%            |                                  | Global Fixed<br>Income<br>+4.71% |
| Multi-Asset<br>+1.14%            | APAC Equity<br>+15.95%           | Global Fixed<br>Income<br>+9.78% | US Equity<br>+2.96%              | Public Real Assets<br>+3.00%     | EM Equity<br>+4.61%              |
| Public Real Assets<br>+0.94%     | EM Equity<br>+2.29%              | EM Fixed Income<br>+3.03%        | Int'l Equity<br>+1.36%           | US Equity<br>+2.39%              | APAC Fixed Income<br>+2.08%      |
| Int'l Equity<br>+0.13%           | Multi-Asset<br>+1.13%            | APAC Fixed Income<br>+1.82%      | US Fixed Income<br>+0.76%        | Int'l Equity<br>+0.95%           | EM Fixed Income<br>+1.91%        |
| APAC Fixed Income<br>+0.04%      | US Fixed Income<br>+0.75%        | Public Real Assets<br>+0.63%     | APAC Fixed Income<br>+0.75%      | Multi-Asset<br>+0.72%            | US Fixed Income<br>+0.08%        |
| US Fixed Income<br>+0.00%        | US Equity<br>+0.25%              | Int'l Equity<br>+0.41%           | Multi-Asset<br>+0.04%            | US Fixed Income<br>+0.03%        | Multi-Asset<br>+0.06%            |
| 2016                             | 2017                             | 2018                             | 2019                             | 2020                             | H1 2021                          |
| EM Fixed Income<br>-2.14%        | Int'l Equity<br>-0.05%           | US Fixed Income<br>-0.38%        | Public Real Assets<br>-0.70%     | APAC Equity<br>-0.08%            | Public Real Assets<br>-1.10%     |
| EM Equity<br>-2.82%              | APAC Fixed Income<br>-0.15%      | Multi-Asset<br>-1.81%            | EM Fixed Income<br>-0.78%        | Global Equity<br>-0.40%          | Global Equity<br>-1.11%          |
| Global Equity<br>-6.99%          | EM Fixed Income<br>-0.77%        | US Equity<br>-2.53%              | Global Fixed<br>Income<br>-5.53% | APAC Fixed Income<br>-0.96%      | APAC Equity<br>-2.44%            |
|                                  | Public Real Assets<br>-1.50%     | Global Equity<br>-7.37%          | EM Equity<br>-13.68%             | EM Fixed Income<br>-0.97%        | Int'l Equity<br>-3.67%           |
|                                  | Global Fixed<br>Income<br>-2.08% | APAC Equity<br>-15.63%           |                                  | EM Equity<br>-1.36%              | US Equity<br>-4.63%              |
|                                  | Global Equity<br>-18.47%         |                                  |                                  | Global Fixed<br>Income<br>-3.80% |                                  |

